

# **Social Acceptance of Automated Driving**

## **Empirical Insights and First Lessons**

**Torsten Fleischer**



# Recap: Why ‘Social Acceptance’ of CAD? (1)

- Technology projects are also social programs.
- CAD linked to “societal promises”. Usually four:
  - improve traffic safety
  - increase transportation efficiency (and contribute to the reduction of climate impact of transportation)
  - different (productive) time use while travelling
  - provide individual mobility options for currently excluded groups (elderly, people with impairments, ...)
- **Social Acceptance** as a **prerequisite** for the adoption / diffusion of CAD technologies and services in order to fulfill these promises and **have an impact**.



## Recap: Why 'Social Acceptance' of CAD? (2)

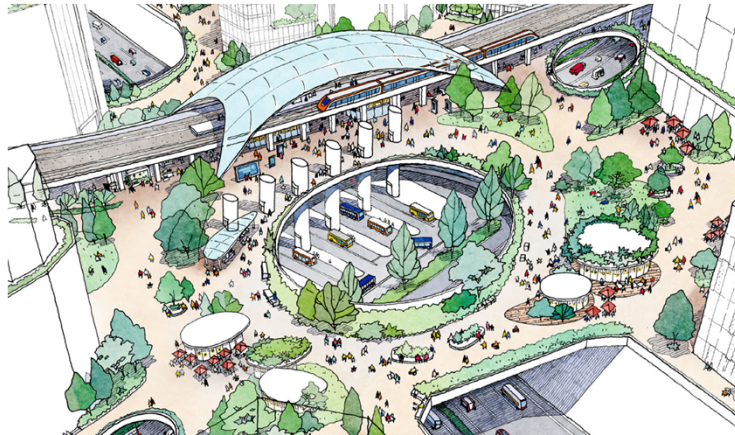


- **Public policy perspective:** achieve related policy goals and avoid (potential, anticipated, ...) societal conflicts
- **Business perspective:** achieve economic goals (new products and services, profits, avoid sunk cost, SLO/CSR,... )
- **Ethics perspective:** SA a metaphor for dealing with moral issues, value conflicts and acceptability
- **Research perspective:** Understanding all of the above (and more) and providing knowledge for orientation and action: structures and dynamics of sociotechnical change, conceptual and numerical models, empirical access,...

# Innovation characteristics of CAD



- umbrella term for various automation concepts with different capabilities, ODD, performance and promises. Multidimensional
- aims at different concepts for mobility services (forms of ownership, business models, transport services)
- modifies an existing, highly regulated socio-technical system („conversion instead of construction”)
- some incarnations aim at creating new institutions, or substantially reorganizing existing institutional arrangements → radical or transformative.
- adoption / diffusion require co-operation of multiple actors / actor networks
- different TRL, no widespread deployment (yet) → innovation actors negotiate expectations and imaginaries rather than actual everyday experiences



MLIT, 2040 Vision for Roads in Japan (2020)



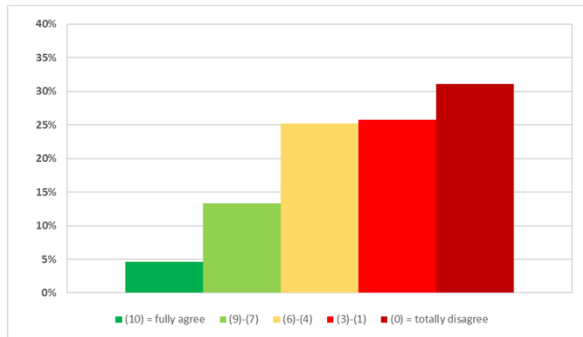
Cooper Hewitt, "The Road Ahead: Reimagining Mobility" © 2017 Bloomberg Philanthropies and NACTO



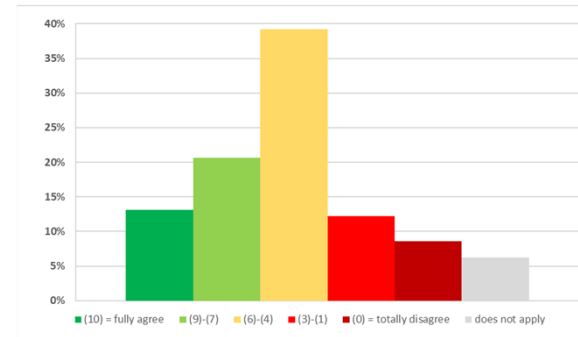
Stuttgart 2035 (Daimler AG 2017)

# Technology Radar 2018 (field work Okt/Nov 2017)

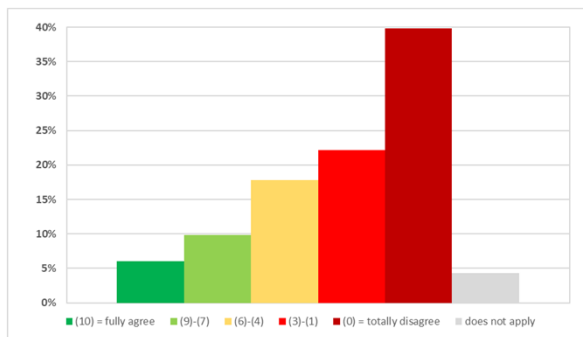
7.1.1 I have **great confidence in the reliability** of fully automated driving.  
*Ich habe großes Vertrauen in die Zuverlässigkeit des vollautomatischen Fahrens.*



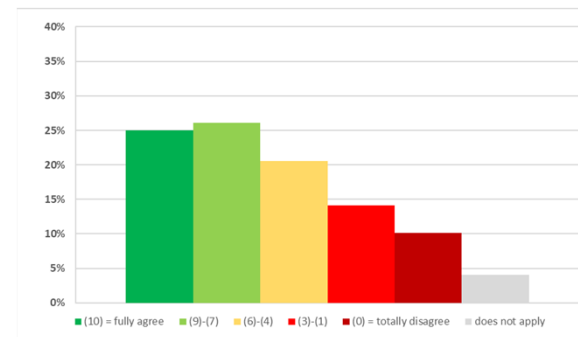
7.1.2 I can **drive better** than a computer-controlled car.  
*Ich kann besser fahren als ein computergesteuertes Auto.*



7.1.8 In principle, I am ready to completely **hand over my responsibility** to a fully automated car.  
*Ich bin grundsätzlich bereit, meine Verantwortung vollständig an ein voll automatisch fahrendes Auto abzugeben.*



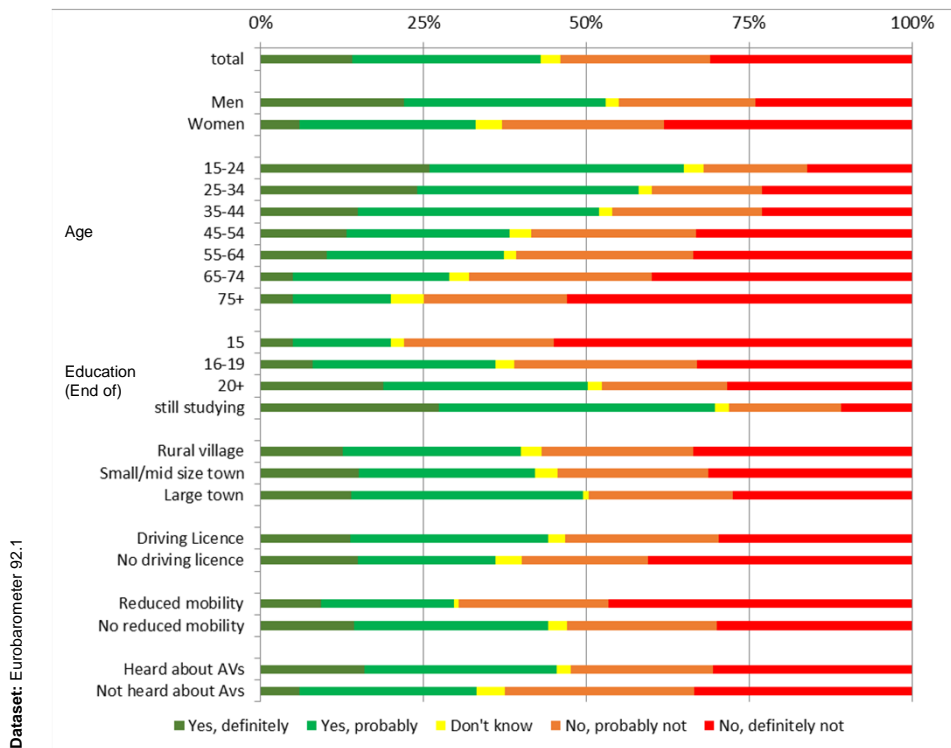
7.1.7 What will bother me about fully AVs is **not being able to drive the way I want to**.  
*An voll automatischen Fahrzeugen wird mich stören, nicht so fahren zu können, wie ich es gerne will.*



# Attitudes towards AV: Germany (field work Sept 2019)



QB17.1: If you had the opportunity, would you be ready to use the following vehicle types? A) Fully automated



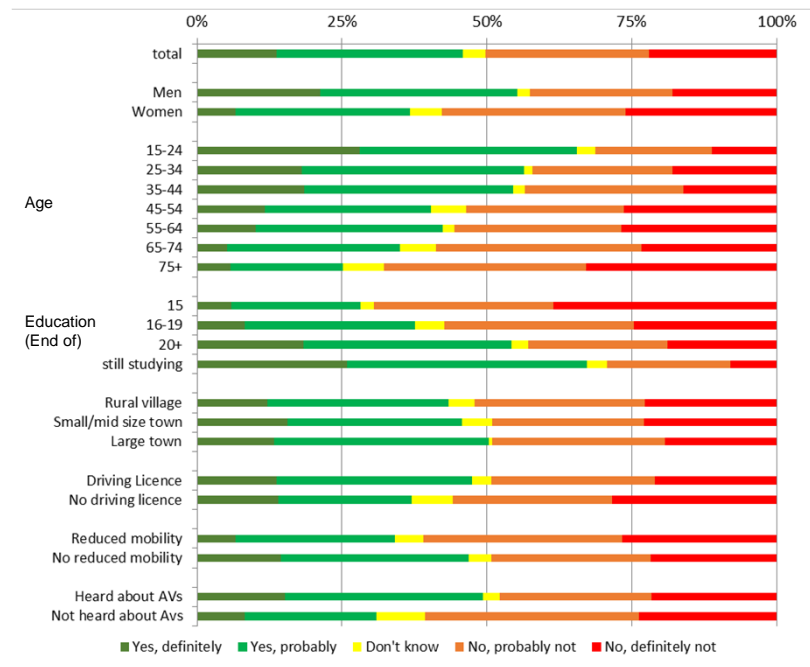
- Overall, the views are divided  
(Share of those who are skeptical did not change significantly over the last five years)
- More likely to say they would be ready to use:
  - Men compared to women
  - Younger respondents compared to older
  - Those who finished their education age 20 or older
  - Students compared to retired persons
  - Those without reduced mobility compared to respondents with reduced mobility
 (The first four points mirror well-known general patterns of attitudes towards new technologies)
- Only small (insignificant?) differences:
  - Subjective urbanization
  - Driving licence

# Patterns mirrored in similar questions

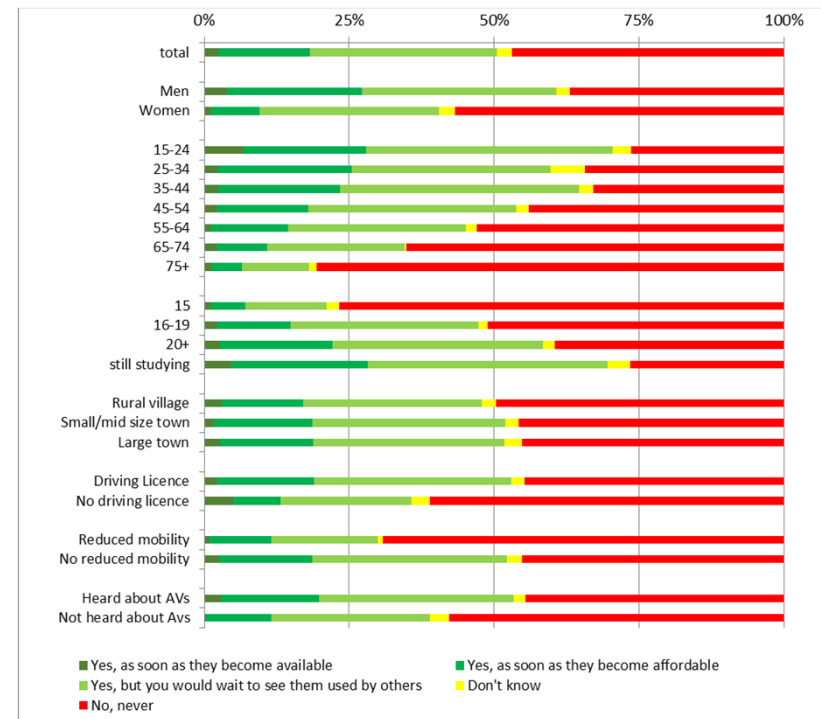
(Data for Germany, field work Sept 2019)



QB18.1: Please tell me to what extent are you in favour of or opposed to each of the following: **The deployment of fully automated vehicles on our roads**



QB13: Would you ever consider purchasing an automated vehicle?



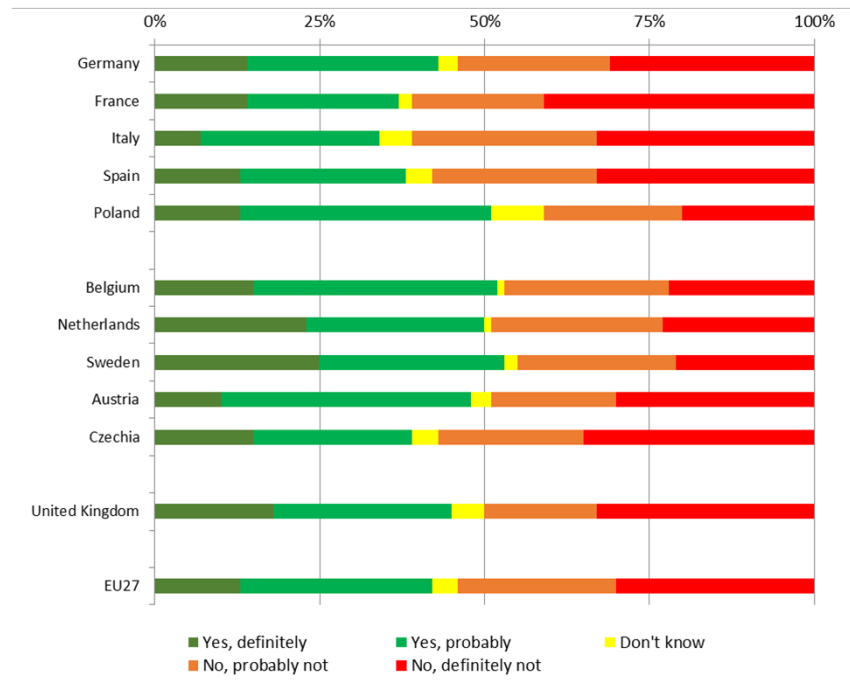
Dataset: Eurobarometer 92.1



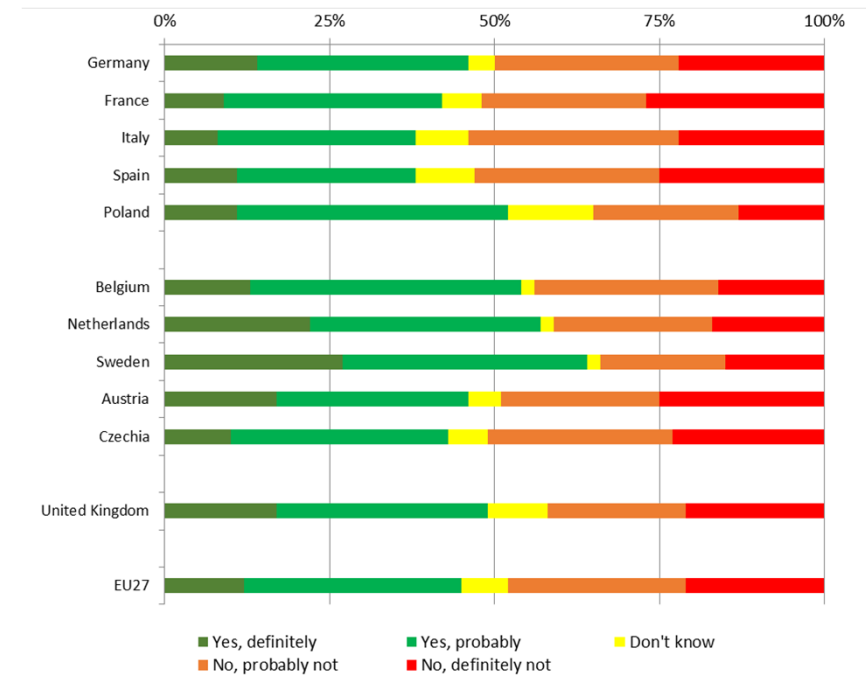
# Specific to Germany? Rather not. (field work Sept 2019)



QB17.1: If you had the opportunity, would you be ready to use the following vehicle types? A) Fully automated



QB18.1: Please tell me to what extent are you in favour of or opposed to each of the following: The deployment of fully automated vehicles on our roads



Dataset: Eurobarometer 92.1

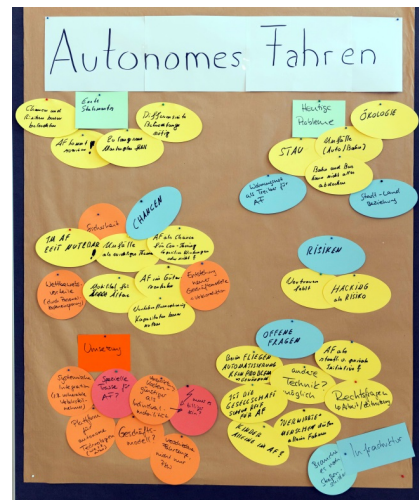
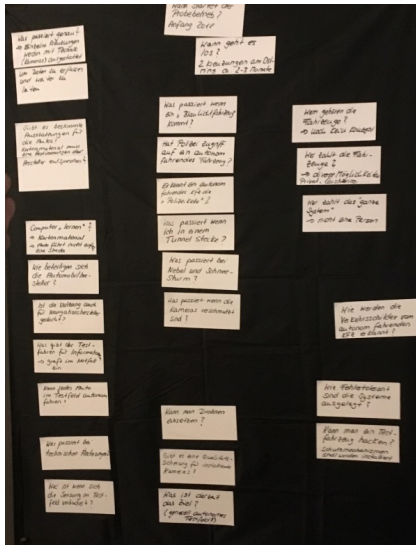
# Complementary: Dialogue Events with Citizens



Citizens' Forum Testfeld AF, Karlsruhe 06.10.2017

Citizens' Dialogue Autonomous Technologies, Karlsruhe 20.10.2018

Citizens' Dialogue KIT Science Week, Karlsruhe 09.10.2021

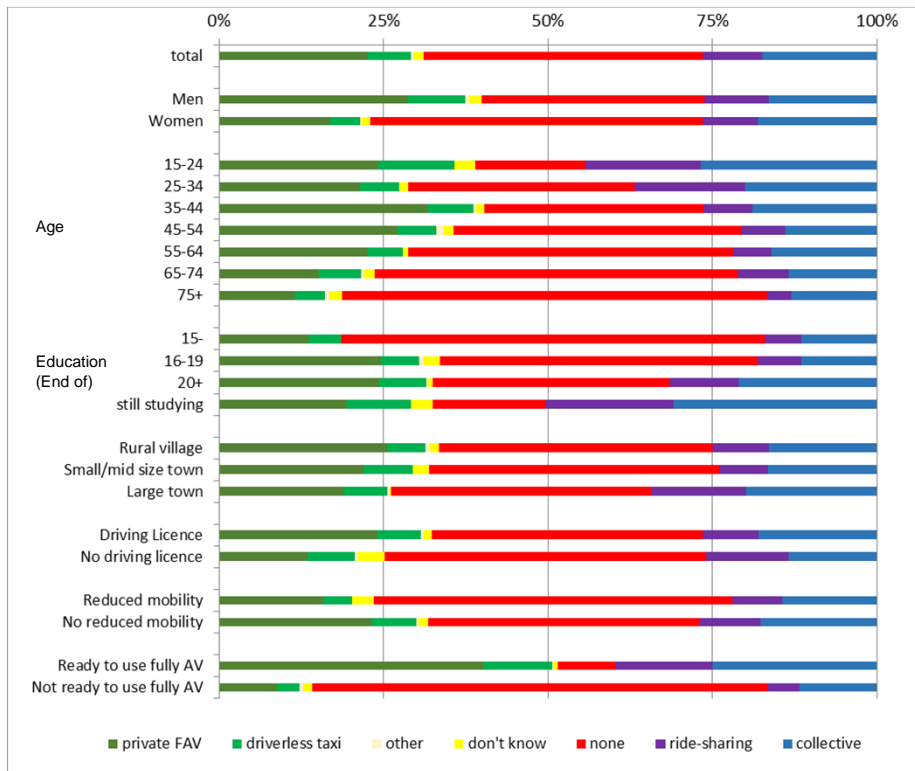


# Varieties of adoption reluctance and non-use



- Temporality? Short-term, long-term, permanent?
- Technology-related factors: safety/risk perceptions, trust, usability, privacy,...
- ambivalent expectations on situational behavior of mobile robots (a.k.a. AVs), including 'ethical problems' & moral emotions
- Service-related factors: design, cost, quality, integration into everyday mobility needs and habits, constrained user flexibility

# AV Mobility Services Options: Germany (field work Sept 2019)



QB10: Thinking about fully automated vehicles, which of the following options would you consider will be *best* suited for your personal mobility needs?

Full wording of possible responses:

**private FAV:** privately owned fully-automated vehicle

**driverless taxi:** fully-automated vehicle that you can hire for your individual needs (e.g. driverless taxi)

**ride-sharing:** fully-automated vehicle shared with other people and used as a ride-sharing service (i.e. with a limited number of users)

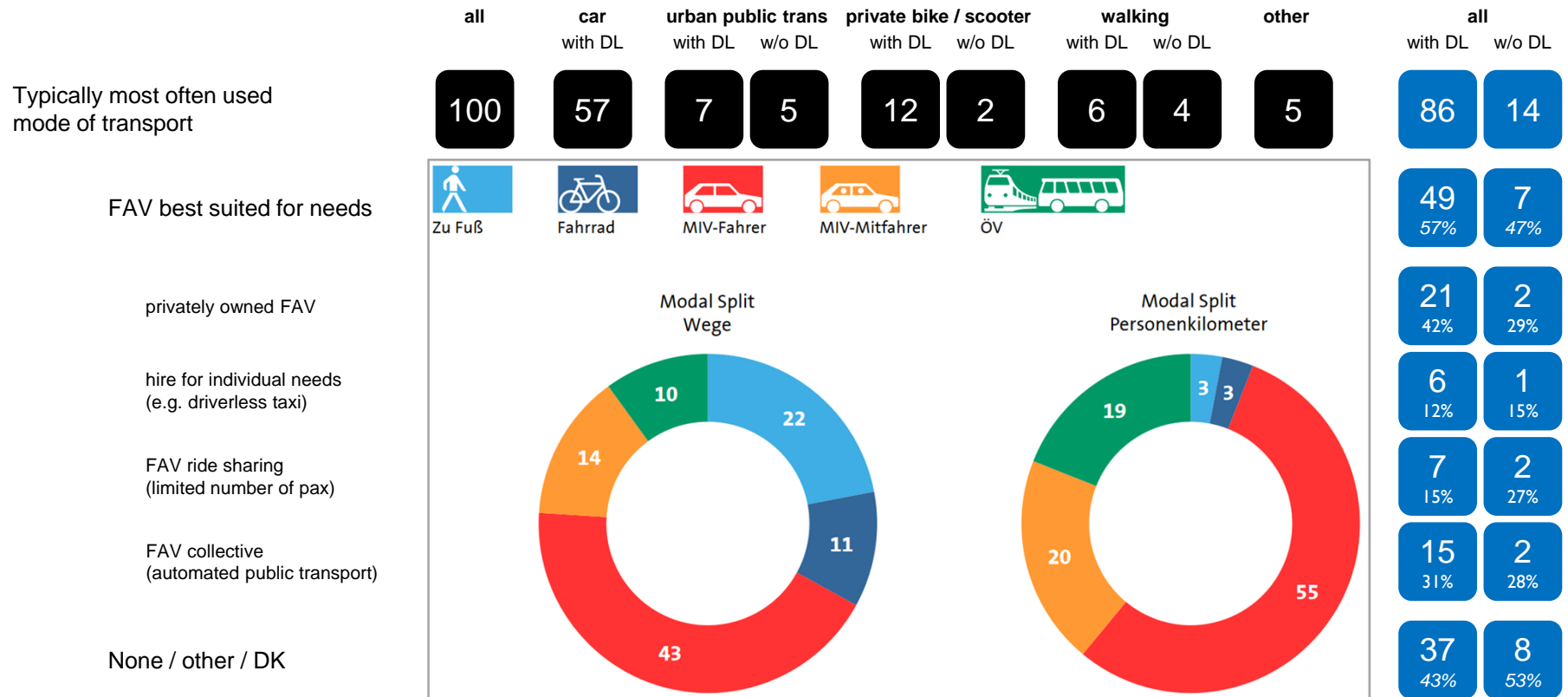
**collective:** fully automated vehicle shared with other people and used as a collective transport service (e.g. automated public transport, mini bus service)

**red:** none of these

**other:** other options (spontaneous)

Dataset: Eurobarometer 92.1

# Crosstab: Primary MoT vs. FAV best suited



Dataset: Eurobarometer 92.1

# Varieties of adoption reluctance and non-use



- Temporality? Short-term, long-term, permanent?
- Technology-related factors: safety/risk perceptions, trust, usability, privacy,...
- ambivalent expectations on situational behavior of mobile robots (a.k.a. AVs), including 'ethical problems' & moral emotions
- Service-related factors: design, cost, quality, integration into everyday mobility needs and habits, constrained user flexibility
- Lack of individual and collective experience with both new artefacts and new services based on them
- diverse mobility futures – AV imaginaries as representatives of alternative visions of “good life” in societies of tomorrow

## First lessons for innovation strategies and research



- The introduction of CAD is a social program. SA needs to be **better captured conceptually**. More than user acceptance
- CAD will **change socio-technical arrangements**, either deliberately, as a consequence of its diffusion/adoption, or both. This will **affect multiple actors**.
- Actors are embedded on order structures in the social world. AD-induced changes in these structures should be **anticipated, systematically mapped and analyzed**.
- CAD technologies and services should be **tested in real-world labs**: inclusive, long-term, transparent, mission-oriented.
- Communities and society need **time to familiarize, learn and build trust**.
- CAD diffusion is embedded in **broader policy contexts**: climate change, livable cities, ageing populations, mobility-inducing structures. CAD needs to offer **persuasive solutions**.

